

History

Access Direct Systems, Inc was formed September 1, 1969. As one of the largest lettershop suppliers in the country, we produce over a billion pieces of mail annually. Based on our volume, which makes us the largest mailer on Long Island, we became a consolidator for BMC mail.

We are a full service lettershop supplier. We have built our business based on a culture of quality and relationships. Many of our clients have been doing business with Access for over 30 years. During this time, we have been able to support all of their technology and growth requirements.

In 1989 Access Direct formed Access Communications, a company to provide mailing services for financial transactional and customer communications. This company serviced frequent low volume mailers and produced complete, highly personalized mailing packages consisting of laser-printed forms and envelopes. Digital technology is used to build virtual documents – invoices, statements, and customer notifications – that are printed and mailed in 24-48 hours from receipt of data transfers. After 10 years of successful operations, stable employees and many satisfied customers the company was sold to Acxiom Corporation.

On June 30, 2005 Access purchased back of Acxiom Print and Electronic Distribution Services. The acquisition, Access Express, complements the product lines currently offered by Access Direct and Access CRM. It has also expanded our customer base and our production capabilities, specifically adding equipment and technology for additional sheet fed imaging options and controlled printing capabilities. Currently we produce over 100,000,000 financial transactional and customer communication mailings annually.

In February 2006, we expanded our presorting and commingling capabilities to include First Class mail, which gives us the ability to combine inserted mail from other mailers with Access produced mail to minimize postage. Our Logistics Division analyzes, sorts and groups standard class mail to achieve entry point postal discounts and, again, we have the ability to combine internal mail with inserted mail from other mailers. In the end, we achieve the lowest possible postal rates for our clients.

On May 26, 2006 we expanded our capabilities with the acquisition of the assets of Color Graphics, known for its consistently high quality color printing. The new company, Access Graphics, specializes in high-speed, high-quality color printing, with presses that can accommodate up to 12 colors and supports the product lines we currently offer.

We will continue to expand our capabilities to meet future technology and growth needs of our clients.